



ESTABLISHED  
1873...



Ingwersen  
Brothers  
and Smith...

Das älteste Deutsche Vieh-Commissions-Geschäft  
in Chicago

LIVE STOCK  
COMMISSION  
MERCHANTS

UNION STOCK YARDS

IN SO. OMAHA  
1897...

CHICAGO, ILL.

SO. OMAHA, NEB.



WE PRESENTING this Souvenir of our twenty-fifth Anniversary in the live stock commission business, we desire to thank our friends and patrons for the liberal support and patronage extended to us during the past quarter of a century.

On the twelfth day of December, 1873, Henry C. Ingwersen and Charles H. Ingwersen organized the firm of Ingwersen Brothers, and issued the following circular letter to their friends throughout the West:

“ UNION STOCK YARDS, CHICAGO, ILL., Dec. 12, 1873.

“ We take the liberty of informing you that we have this day established a commission business for the sale of cattle, hogs and sheep, at the Union Stock Yards, Chicago and beg leave to solicit your patronage. A long business experience as dealers in live stock enables us to promise that every consignment of live stock that may be entrusted to us shall be attended to with the utmost punctuality.

“ As to any inquiries you may wish to make respecting our character and financial standing, we have the honor to refer you to Wm. F. Coan, Esq., President Clinton National Bank, Clinton, Iowa, and Wm. Holmes, Esq., Cashier First National Bank, Lyons, Iowa.

“ Hoping that we shall soon have the pleasure of hearing from you, and that our relations may become mutually beneficial, we have the honor to be.

Respectfully,

INGWERSEN BROS.”

Twenty-five years have passed since issuing the above circular, during which time our business has steadily grown. We attribute our success to the good will and kind efforts of our many friends, who have recommended our firm whenever opportunities presented, and we wish to extend our sincerest thanks for the kind assistance given our firm during the past, and hope the same courtesies will be shown us in the future

On the first day of July, 1893, Mr. John W. Smith, well known throughout the West as an extensive feeder and dealer in live stock, and familiar with the different branches of the trade, was admitted to partnership, and the firm name changed to Ingwersen Brothers & Smith.

Recognizing the importance of the Omaha market, we deemed it advisable to open a branch office at that point, thus enabling us to secure the patronage of our customers who favor that market. Our salesmen at Omaha are experienced and competent, and we assure those entrusting our Omaha branch with the consignment of their stock prompt and reliable services

On the pages of this Souvenir will be found a series of portraits of the principal buyers on this market, whose faces have become familiar to many of our patrons.

As only verbal agreements are made between buyer and seller in the transaction of business at the yards, it is not surprising that an occasional misunderstanding occurs, but we take pleasure in acknowledging that the conduct of the buyers towards us has always been honorable in every respect.

We wish to call attention to the "ANNUAL HIGH SALES." These figures have been carefully compiled from our books, and represent the highest cattle sales made by us during each year.

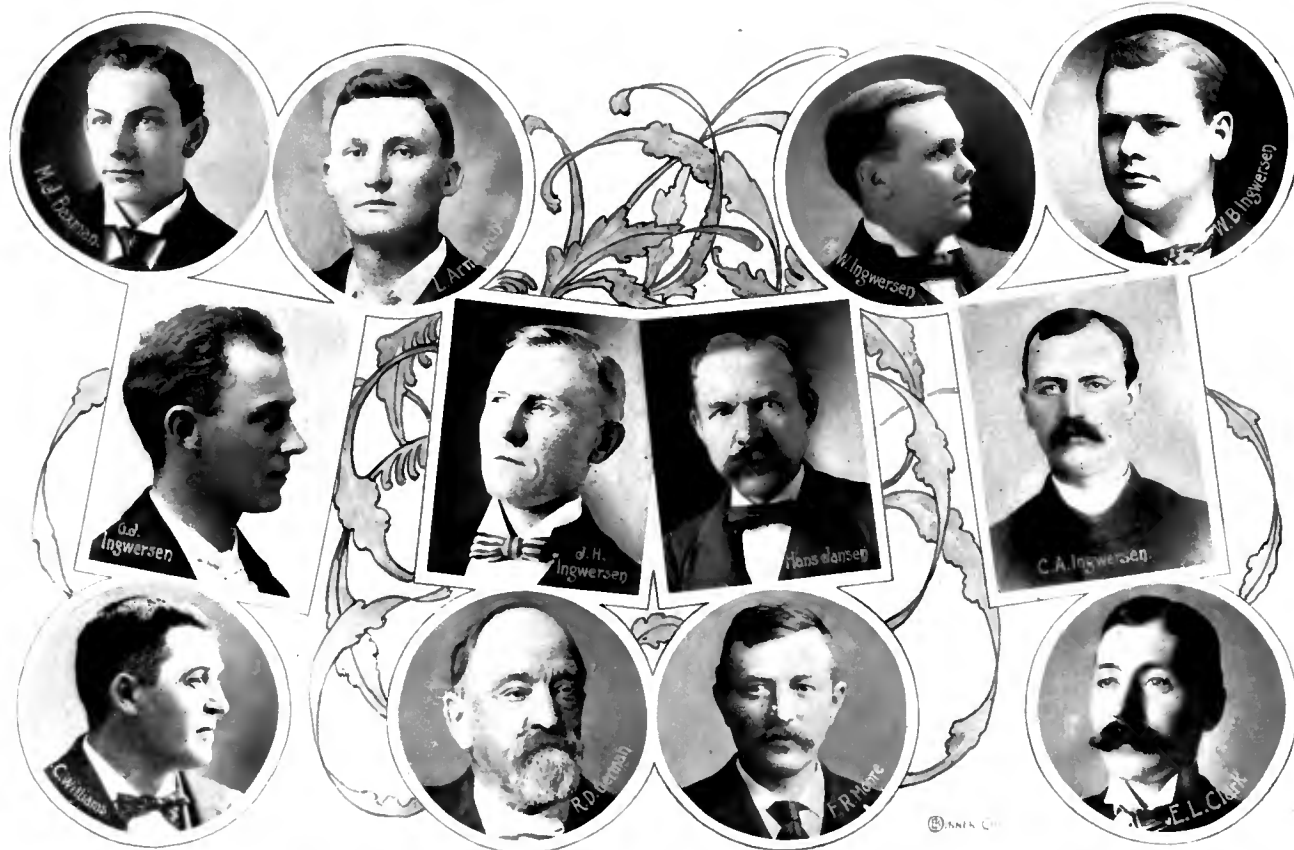
Assuring our friends that our business will be conducted in the future as in the past, and trusting that our patrons will continue favoring us with their consignments, we remain,

With Compliments of the Season,

INGWERSEN BROTHERS & SMITH.



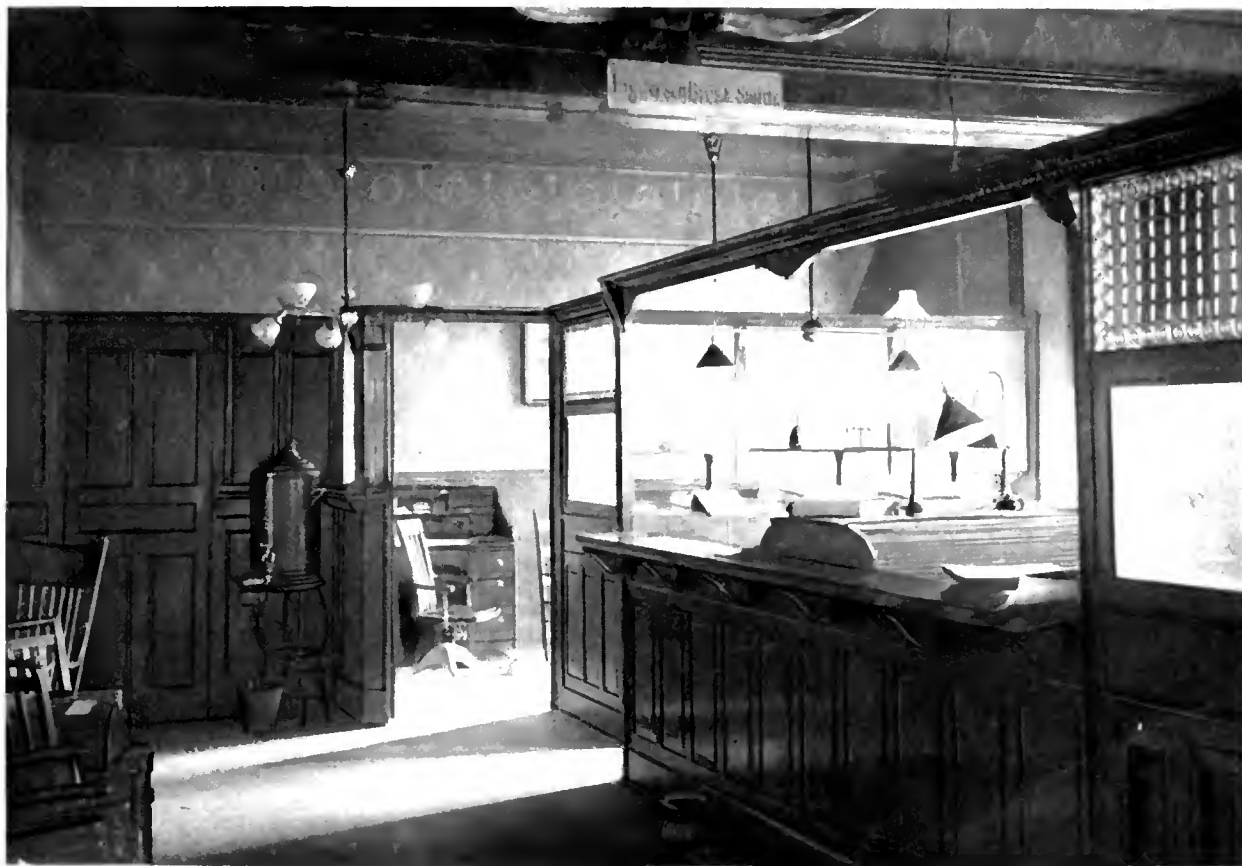




OUR EMPLOYEES



CHICAGO OFFICE  
Looking Toward Entrance



CHICAGO OFFICE  
Looking From Entrance. Located Second Floor, West End, Exchange Building

# CATTLE BUYERS

Wellington Leavitt	
Manager Cattle Buying Department	
Emil H. Ingwersen . . . . .	} Swift and Company
T. H. Ingwersen . . . . .	
George H. Swift . . . . .	
James Crowley . . . . .	
Jacob Stautz . . . . .	
Segel Hess	
Manager Cattle Buying Department	
W. H. Mallory . . . . .	} Nelson Morris & Co.
Mose Greenewald . . . . .	
Leo Hess . . . . .	



# CATTLE BUYERS

W. H. Thompson	}	G. H. Hammond Co.
Manager Cattle Buying Department		
Thos. Murray . . . . .		
Thos. Cross . . . . .		

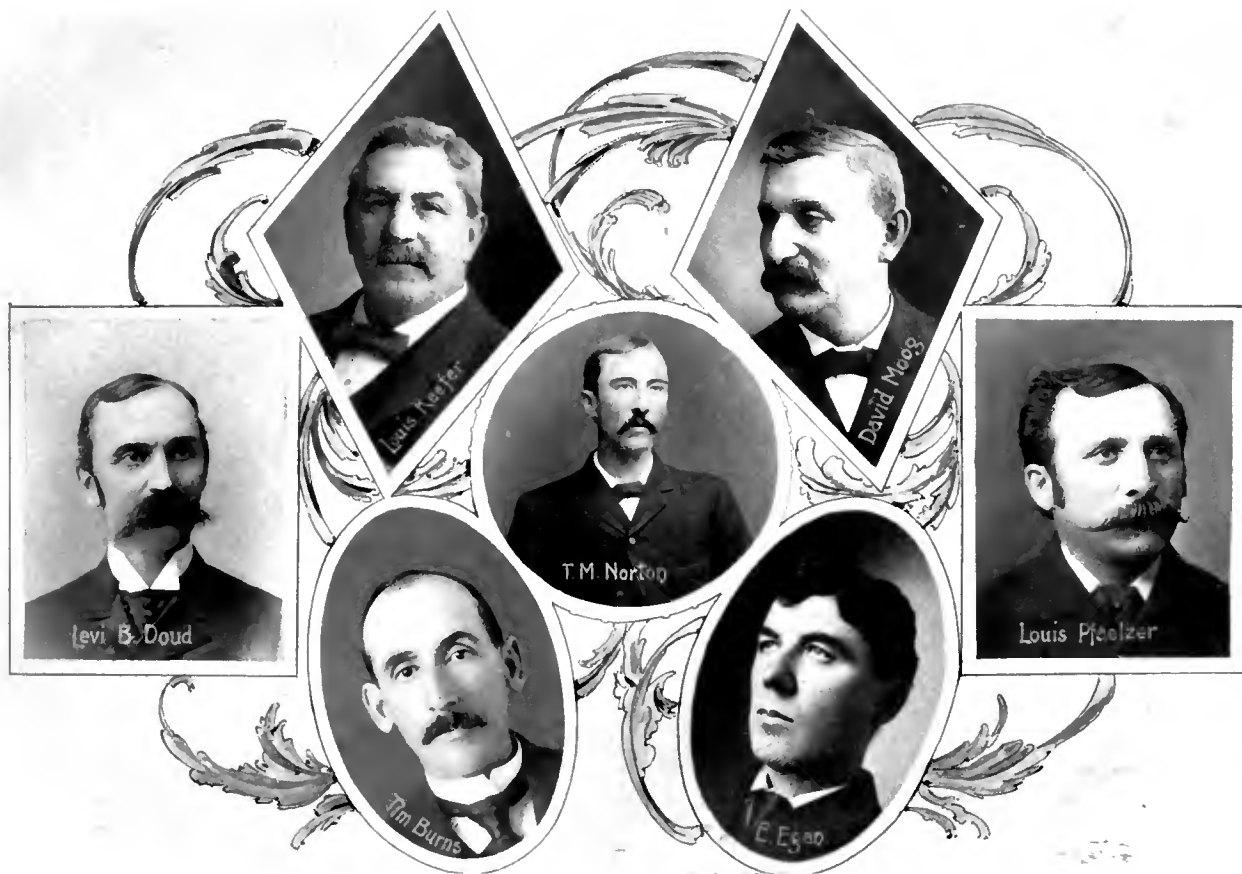
Emil Rothchild	}	Armour & Co.
Manager Cattle Buying Department		
James Brown . . . . .		
Isidore Brown . . . . .		
Wm. Wyness . . . . .		
John Hickey . . . . .		
John Harvey . . . . .		
Wm. Roberts . . . . .		



# EASTERN BUYERS

Louis Keefer . . . {	Doud & Keefer, Eastern Markets and Export
Levi B. Doud . . . }	
Louis Pfaelzer . . . . .	Schwarzschild & Sulzberger Co.
E. Egan . . . . . {	Eastman Co., of New York
Tim Burns . . . . . }	
David Moog . . . . .	Eastern Markets and Export
T. M. Norton . . . . .	Eastern Markets





#### EASTERN CATTLE BUYERS

Patrick McIntyre . . . . .	}	
P. J. McIntyre . . . . .	{	Eastern Markets
L. Schamberg . . . . .		Eastern Markets and Export
Calvin Leavitt . . . . .		Boston Market
Phil Russell . . . . .		J. A. Hathaway, Exporter
H. B. Du Plan . . . . .		Pittsburg Provision Co.
J. D. Huffman . . . . .		Eastern Markets







BLOCK 22, DIVISION "D"  
Where We Can Always be Found During Business Hours





TRADING ON CATTLE  
A Daily Scene in Block 22







CATTLE ARRIVING IN BLOCK 22





WEIGHING CATTLE  
Scale No. 5, Division "D"





SOLD OUT

# HOG BUYERS

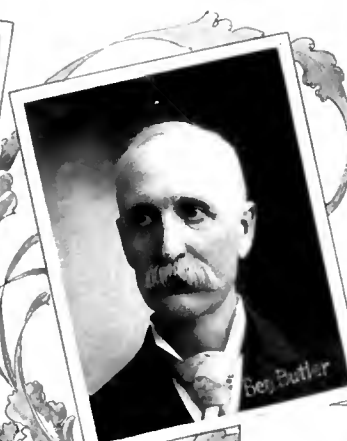
Ben Butler,	}	Swift and Company
Manager Hog Buying Department		
Charles Gross . . . . .		
George Joslyn . . . . .		
Neil Colt . . . . .		
George Pratt,	}	Armour & Co.
Manager Hog Buying Department		
John F. Cook . . . . .		
Charles Lennon . . . . .		
E. A. Atwater . . . . .		



Charles Gross



George Jocelyn



Ben Butler



Naffelt



George Pratt



E.A. Atwater



John F. Cook

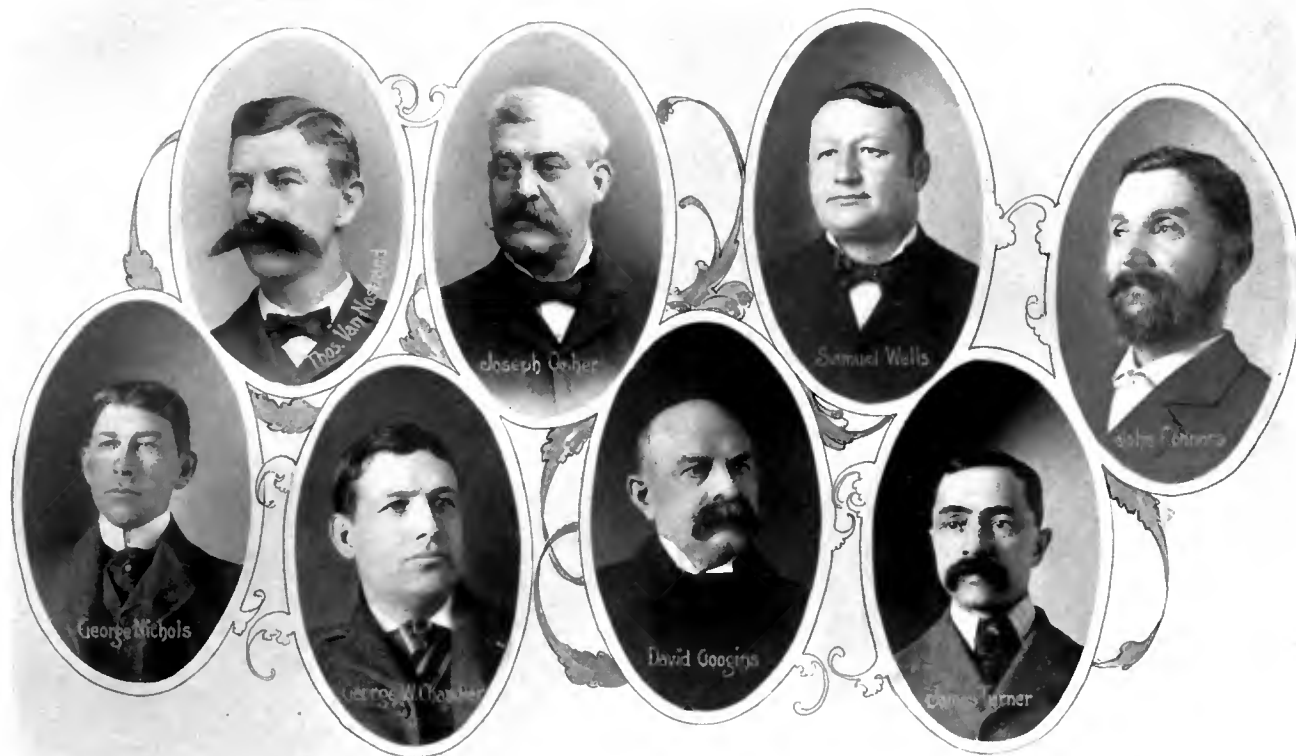


Charles Lennon

# HOG BUYERS

George Nichols Manager Hog Buying Department	}	Nelson Morris & Co.
George W. Chandler . . . . .		
Joseph Osher Manager Hog Buying Department	}	International Packing & Provision Co.
Thos. Van Nostrand . . . . .		
James Turner Manager Hog Buying Department	}	Anglo-American Packing & Provision Co.
John Connors . . . . .		
David Googins . . . . . Manager Hog Buying Department	.	Chicago Packing & Provision Co.
Samuel Wells . . . . . Manager Hog Buying Department	.	Continental Packing & Provision Co.





George Nichols

George W. Fisher

David Gogins

James Turner

Theodore Van Hook

Joseph Fisher

Samuel Wells

John Fisher

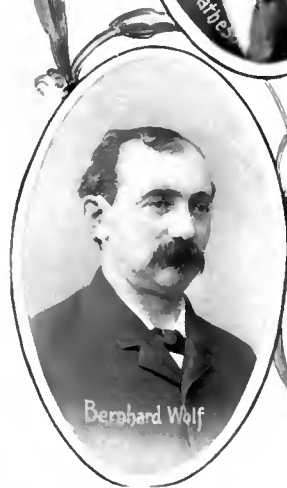
# EASTERN HOG BUYERS

H. O. Booth . . . . .	Boyd, Lunham & Co.
Manager Hog Buying Department	
A. E. Whitaker . . . . .	North Packing & Provision Co.
H. F. Googins . . . . .	Eastern Buyer
Fred Lennon . . . . .	T. J. Lipton & Co.
Manager Hog Buying Department	
Charles Goepfer . . . . .	Viles & Robbins
Manager Hog Buying Department	
Henry Lauer . . . . .	G. H. Hammond Co.
Manager Hog Buying Department	
Henry Lincoln . . . . .	} J. P. Squires & Co.
Manager Hog Buying Department	
M. V. Frazee . . . . .	



## SHEEP BUYERS

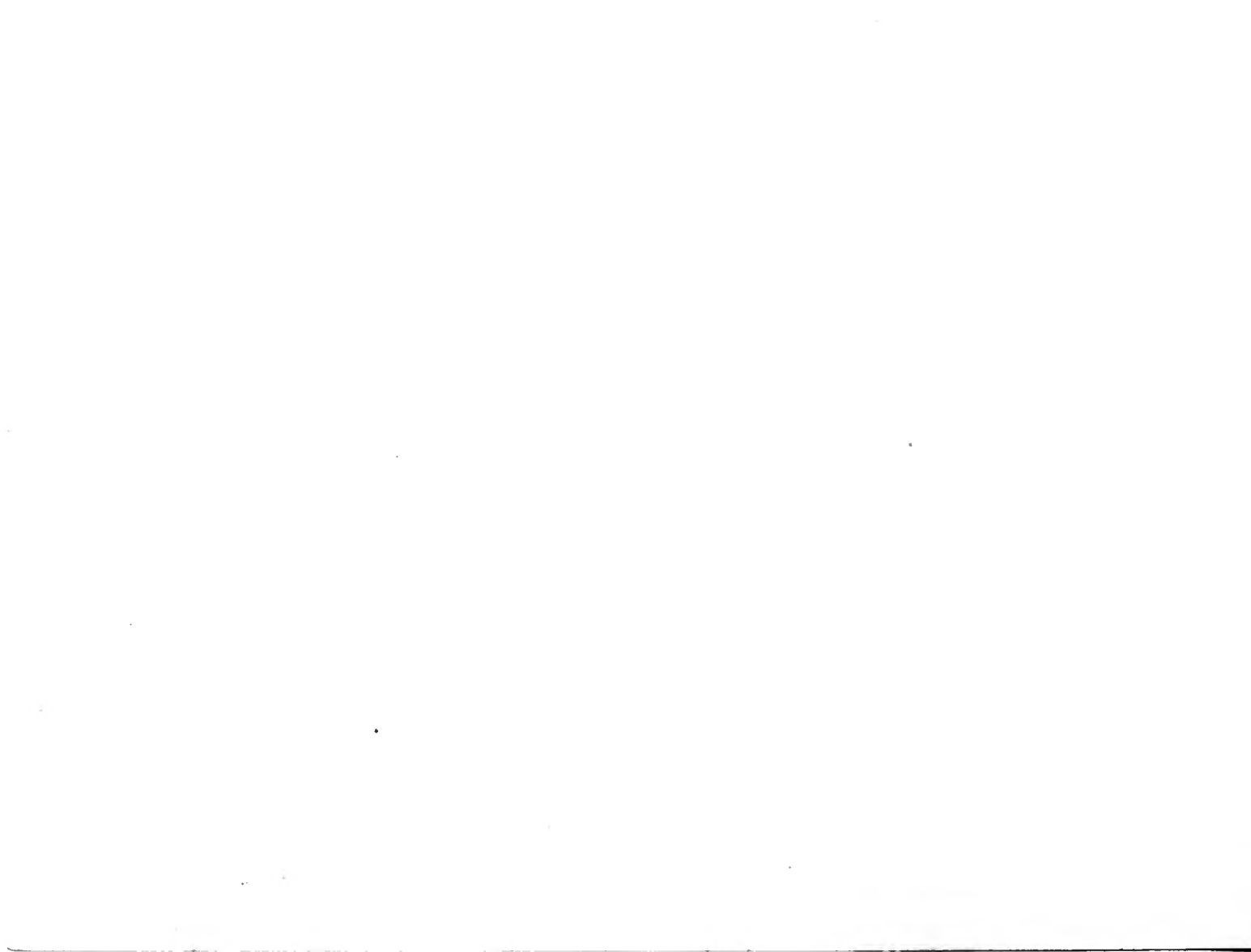
<p>Robert Matheson . . . . .  <small>Manager Sheep Buying Department</small></p>	}	Swift and Company
<p>F. A. Fisher . . . . .</p>		
<p>Isidore McCarthy . . . . .</p>		
<p>Wm. Quinn . . . . .  <small>Manager Sheep Buying Department</small></p>	}	Armour & Co.
<p>C. J. Davis . . . . .</p>		
<p>John Farren . . . . .  <small>Manager Sheep Buying Department</small></p>		Nelson Morris & Co.
<p>Wm. Kane . . . . .  <small>Manager Sheep Buying Department</small></p>		G. H. Hammond Co.
<p>Bernhard Wolf . . . . .  <small>Cattle and Sheep</small></p>		of B. Wolf Slaughtering Co.







ENTRANCE TO UNION STOCK YARDS







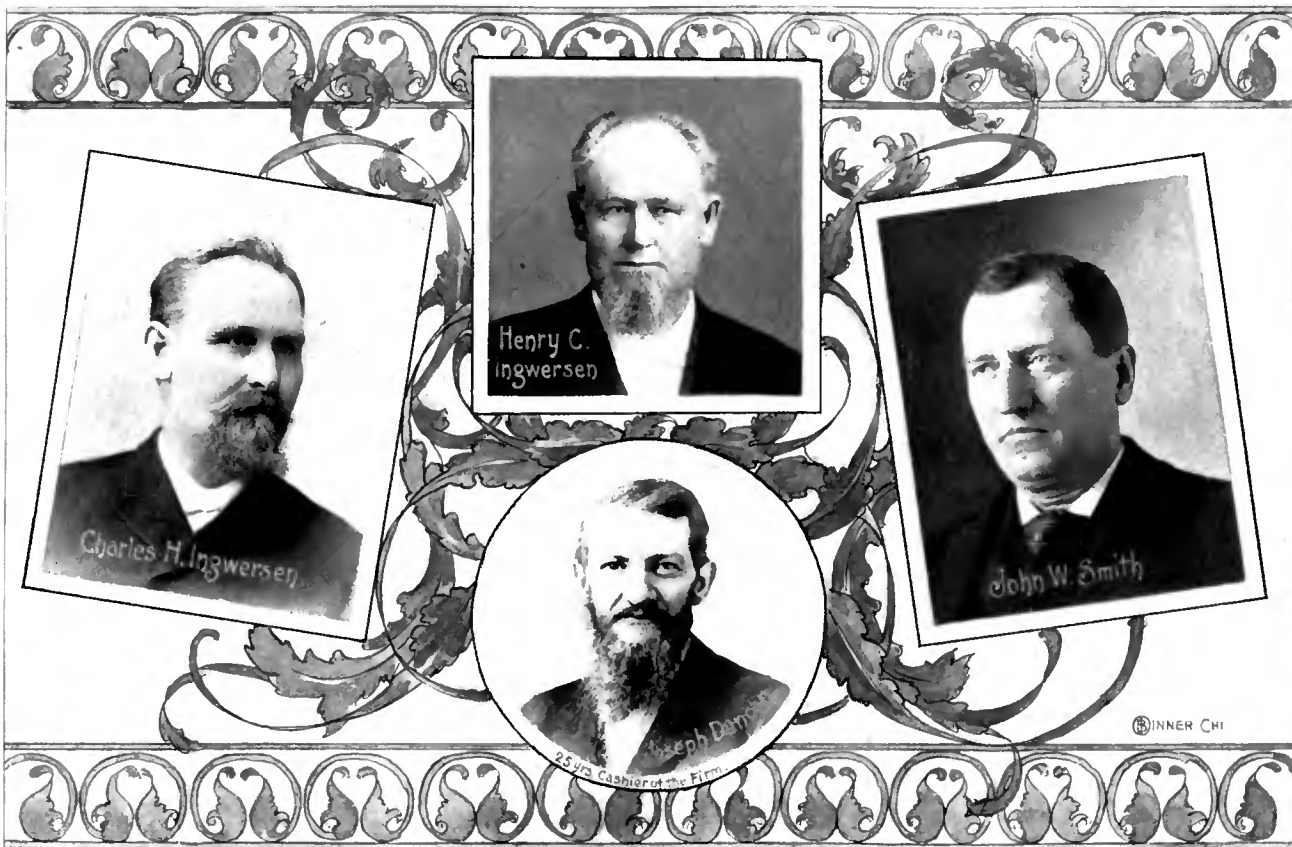
DUMMY STATION AND DROVERS' JOURNAL OFFICE





HORSE PAVILION





Charles H. Ingwersen

Henry C.  
Ingwersen

John W. Smith

Joseph D. Smith  
25 yrs. Cashier of the Firm



# **RECEIPTS BY MONTHS FOR SIX YEARS, FROM 1893 TO 1898** **CATTLE**

	1893	1894	1895	1896	1897	1898
January .....	281,244	254,658	234,971	237,763	189,199	213,987
February .....	242,575	214,462	170,700	192,497	180,129	199,345
March .....	244,519	223,005	168,381	203,043	209,510	217,159
April .....	226,760	256,520	161,094	187,635	191,996	170,852
May .....	248,813	238,413	187,233	205,030	200,468	200,903
June .....	245,974	213,772	167,859	208,048	203,108	213,361
July .....	265,742	153,664	225,559	224,949	202,040	195,585
August .....	209,224	297,892	245,636	241,100	254,240	240,030
September .....	283,887	282,886	270,735	248,244	262,772	236,156
October .....	328,944	343,386	369,051	226,251	230,276	221,091
November .....	270,397	279,880	221,907	210,540	220,625	198,163
December .....	225,357	215,825	225,372	214,476	210,561	(To Dec. 1st)
<b>Total .....</b>	<b>3,133,406</b>	<b>2,974,363</b>	<b>2,588,558</b>	<b>2,600,476</b>	<b>2,554,924</b>	<b>2,306,632</b>

## **HOGS**

	1893	1894	1895	1896	1897	1898
January .....	595,312	787,381	878,115	707,692	763,904	757,245
February .....	395,477	557,478	786,586	561,827	709,538	690,656
March .....	408,778	625,055	715,486	596,165	576,018	631,731
April .....	411,182	559,936	485,526	608,674	542,887	679,311
May .....	463,897	573,187	674,864	660,113	729,748	806,870
June .....	516,148	662,565	556,409	704,395	774,987	709,646
July .....	519,507	379,483	382,398	499,964	601,658	602,582
August .....	509,929	624,371	379,229	498,674	643,721	577,576
September .....	548,871	411,915	448,284	664,095	601,127	660,019
October .....	504,746	629,879	859,941	777,922	729,214	772,064
November .....	557,397	936,896	937,479	590,657	817,547	912,668
December .....	626,034	735,082	780,966	788,794	873,375	(To Dec. 1st)
<b>Total .....</b>	<b>6,057,278</b>	<b>7,483,228</b>	<b>7,885,283</b>	<b>7,659,472</b>	<b>8,363,724</b>	<b>7,794,868</b>

## **SHEEP**

	1893	1894	1895	1896	1897	1898
January .....	200,873	297,722	284,111	293,903	272,966	319,799
February .....	221,945	249,521	245,004	259,932	244,877	297,891
March .....	225,169	240,632	230,308	291,419	308,326	339,290
April .....	240,783	251,779	289,341	298,235	277,146	291,827
May .....	292,847	259,103	261,710	301,924	268,730	284,791
June .....	261,169	209,107	246,541	298,356	270,414	288,571
July .....	230,138	134,301	268,898	279,130	230,671	225,818
August .....	278,555	240,872	317,975	295,751	363,071	299,516
September .....	208,266	267,409	339,242	377,058	397,166	359,008
October .....	326,036	372,263	393,820	378,300	341,692	343,391
November .....	258,966	297,045	266,171	260,288	280,988	289,276
December .....	226,427	279,971	253,018	256,419	295,503	(To Dec 1st)
<b>Total .....</b>	<b>3,031,174</b>	<b>3,099,725</b>	<b>3,406,739</b>	<b>3,590,655</b>	<b>3,606,640</b>	<b>3,340,378</b>

# ANNUAL HIGH SALES.

1873

**J. W. Stimson, Baldwin, Iowa**

Dec. 31, 30 Cattle, 1401 lbs., at \$5.37½, to Morris Waixel & Co.

1874

**Thos. Leedham, Lyons, Iowa**

March 16, 49 Cattle, 1414 lbs., at \$6.45, to D. McPherson.

1875

**A. M. Ingwersen & Brothers, Bryant, Iowa**

Jan. 4, 18 Cattle, 1256 lbs., at \$6.45, to Hathaway & Swift.

1876

**N. E. Ingwersen, Bryant, Iowa**

Dec. 29, 16 Cattle, 1447 lbs., at \$5.50, to Swift & Hathaway.

1877

**P. B. Ingwersen, Bryant, Iowa**

July 16, 15 Cattle, 1336 lbs., at \$6.25, to Siegel & Meyer.

1878

**A. C. Smith, Clinton, Iowa**

Aug. 23, 16 Cattle, 1428 lbs., at \$5.60, to L. B. Doud.

1879

**D. Conrad, Bryant, Iowa**

April 3, 15 Cattle, 1510 lbs., at \$5.62½, to L. B. Doud.

1880

**Aug. Levsen, Wyoming, Iowa**

Dec. 28, 15 Cattle, 1632 lbs., at \$6.25, to Swift Brothers.

1881

**J. A. Crawford, Anamosa, Iowa**

Oct. 7, 34 Cattle, 1356 lbs., at \$6.75, to H. Eastman.

1882

**A. M. Ingwersen, Bryant, Iowa**

June 3, 64 Cattle, 1490 lbs., at \$9.00, to M. Goldsmith.

1883

**John W. Smith, Mapleton, Iowa**

Nov. 19, 13 Cattle, 1847 lbs., at \$7.35, to Meyers & Regenstein.

1884

**J. W. Stimson, Onslow, Iowa**

Dec. 16, 34 Cattle, 1630 lbs., at \$7.75, to P. D. Armour.

1885

**P. C. Levsen, Wyoming, Iowa**

Jan. 30, 15 Cattle, 1533 lbs., at \$6.37½, to M. Goldsmith.

**L. H. Swaney, Miles, Iowa**

Feb. 13, 18 Cattle, 1416 lbs., at \$6.37½, to Meyers & Regenstein.

1886

**A. M. Ingwersen, Bryant, Iowa**

May 13, 17 Cattle, 1433 lbs., at \$6.00, to Meyers & Regenstein.

1887

**W. W. Latta, Tekamah, Nebraska**

Dec. 7, 13 Cattle, 1965 lbs., at \$5.80, to I. Ziegler.

1888

**E. D. Shinkle, Maquoketa, Iowa**

Sept. 13, 16 Cattle, 1479 lbs., at \$6.70, to E. Egan.



1889

**Thos. Swearingen, Conrad, Iowa**

Dec. 11, 41 Cattle, 1708 lbs., at \$5.50, to L. B. Doud.

1890

**R. A. Hart, Danbury, Iowa**

Dec. 10, 13 Cattle, 1709 lbs., at \$6.00, to Eastman Co. of New York.

1891

**Frank Blackman, Big Rock, Iowa**

Sept. 11, 28 Cattle, 1523 lbs., at \$6.30, to Doud & Keefer.

1892

**A. H. Stuedeman, Bryant, Iowa**

Dec. 22, 29 Cattle, 1514 lbs., at \$5.90, to Schwarzschild & Sulzberger Co.

**Louis Gradert, Bryant, Iowa**

Dec. 23, 15 Cattle, 1510 lbs., at \$5.90, to United Dressed Beef Co.

1893

**P. Frauen & Brother, Grand Island, Nebraska**

Feb. 15, 29 Cattle, 1704 lbs. at \$6.10, to Eastman Co. of New York.

1894

**Carl Gradert, Bryant, Iowa**

Sept. 21, 16 Cattle, 1520 lbs, at \$6.35, to Eastman Co. of New York.

1885

**Hans Hadenfeldt, Marcus, Iowa**

March 25, 32 Cattle, 1507 lbs., at \$6.35, to United Dressed Beef Co.

1896

**G. B. Blades, Irwin, Iowa**

Nov. 27, 19 Cattle, 1354 lbs., at \$5.30, to Doud & Keefer.

1897

**Johannes Jansen, Clarence, Iowa**

Sept. 1, 16 Cattle, 1476 lbs., at \$5.50, to E. Egan.

**P. C. Levsen, Wyoming, Iowa**

Sept. 22, 16 Cattle, 1486 lbs., at \$5.50 to E. Egan.

1898 (To Dec. 1st)

**G. B. Blades, Irwin, Iowa**

Oct. 14, 17 Cattle, 1422 lbs., at \$5.75, to J. M. Denholm.

**E. J. Hidy, Belle Plaine, Iowa**

Oct. 20, 36 Cattle, 1305 lbs., at \$5.75, to Swift & Company.

In the above list we quote only carload lots; a few odd steers have occasionally been sold at higher prices.



## RECEIPTS.

Total Receipts of Cattle, Hogs and Sheep Since the Opening of the Union Stock Yards (33 years ago), to December 1, 1898:

Cattle .....	56,676,695
Hogs .....	176,597,064
Sheep .....	40,617,794
Total .....	273,891,553

## LARGEST RECEIPTS.

### Largest Receipt of Stock for One Day:

Cattle, April 25, 1892 .....	32,677
Hogs, February 11, 1895 .....	74,551
Sheep, October 1, 1894.....	31,334

### Largest Receipt of Stock for One Week:

Cattle, Week ending September 19, 1894.....	95,524
Hogs, " " November 20, 1880.....	300,488
Sheep, " " September 26, 1896.....	99,863

### Largest Receipt of Stock for One Month:

Cattle, September, 1892.....	385,466
Hogs, November, 1880 .....	1,111,997
Sheep, September, 1897.....	397,166

### Largest Receipt of Stock for One Year:

Cattle, 1892... ..	3,571,796
Hogs, 1891 .....	8,600,805
Sheep, 1897 .....	3,606,640

## CATTLE FEEDING WILL PAY IF DONE IN A PROPER MANNER

That feeding is still on a paying basis is illustrated by the following statement of average price obtained by us,  
for the parties named, during a period of twenty-two years' feeding

**Robert Kelly, Clinton, Iowa**

2,033 head; Average Weight, 1455 lbs.; Average Price, \$5.50 $\frac{4}{10}$ .

**P. C. Levsen, Wyoming, Iowa**

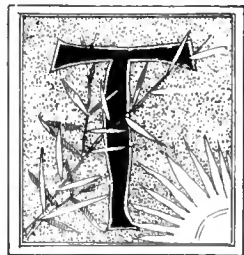
1,478 head; Average Weight, 1448 $\frac{1}{2}$  lbs.; Average Price, \$5.22 $\frac{1}{10}$ .

**W. B. Davies, Audubon, Iowa (Formerly Sabula)**

1,576 head; Average Weight, 1359 lbs.; Average Price, \$4.80 $\frac{5}{10}$ .

**J. Rohwedder, Wyoming, Iowa**

1,149 head; Average Weight, 1404 lbs.; Average Price, \$5.19 $\frac{2}{10}$ .



THE following advertisers we respectfully recommend to our friends and patrons as being perfectly reliable.

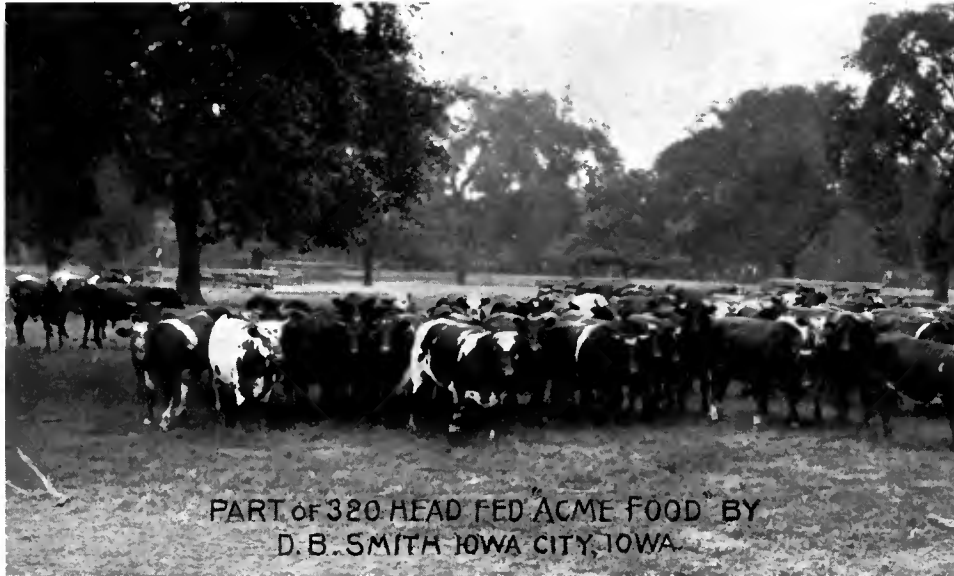
We have given special care to the selection of the firms represented, and advise our friends to trade with them when in need of anything in their line.

Yours truly,

INGWERSEN BROTHERS & SMITH.

# ACME STOCK FOOD

.. FED TO STEERS..  
FOR 33 CENTS PER MONTH



.. FED TO HOGS..  
FOR 8 TO 16 CENTS PER MONTH

PART OF 320 HEAD FED "ACME FOOD" BY  
D. B. SMITH IOWA CITY, IOWA.

SUBSTITUTE FOR OIL MEAL \* \* \* SOLD ON GUARANTY \* \* \* PAYS TO FEED  
SCALES PROVE THE PROFIT.

August 10, 1897.

Mr. August Jansen, of Wheatland, Iowa, bought 500 lbs. of Acme Food to feed against oil meal on our guaranty that Acme Food could be fed at less cost and get equal gain. He divided his drove of 102 head of cattle and made a Scale Test, with the following result: July 10th to August 10th.

52 head of steers were fed 100 lbs. of Oil Meal per day for 30 days.	50 head of cattle were fed Acme Food daily for 30 days.	Cost of 3,000 lbs. oil meal at present price, \$18.00 per ton, \$27.00
Weight on commencing, - - - 68,090 lbs.	Weight when commencing, - - - 64,930 lbs.	Cost of 150 lbs of Acme Food at 500 lb. rate, - - - 18.00
Weight after 30 days feed, - - - 71,690 lbs.	Weight after feeding 30 days, - - - 68,480 lbs.	Difference in cost, - - - \$9.00
Gain in feeding, - - - 3,600 lbs.	Gain in feeding, - - - 3,550 lbs.	Value of additional gain of 90 lbs. at \$5.25 per cwt., the price cattle sold for, - - - 4.72
Being an average gain of 69 $\frac{2}{3}$ lbs. for each steer.	Being an average gain of 71 lbs. for each steer.	Net gain for Acme Food over Oil Meal, - - - \$13.72

Mr. Jansen says further that the cattle that were fed the Oil Meal were in condition to make the best gain, and that each lot were fed the same quantity of corn daily per steer. That the finish of the cattle fed on Acme Food was fully equal to that of the ones fed on Oil Meal. I feed 500 to 600 head per year, and will feed Acme Food.

AUGUST JANSEN.

N. B.—Has purchased 4,200 lbs. since he made the test.

ACME FOOD CO., 170 E. Madison St., CHICAGO.

# Ingwersen & Borbeck

LYONS, IOWA

DEALERS IN

## Lumber

---



LATH, SHINGLES, SASH, DOORS,

BLINDS, MOULDINGS

---

LIME, HAIR,  
CEMENT.  
STONE, BRICK



AND ALL KINDS OF  
BUILDING  
MATERIAL

---



ESTIMATES CHEERFULLY FURNISHED

# McCREA & WATERS

## Commission

GRAIN

SEEDS

PROVISIONS

41 and 42

Board of Trade

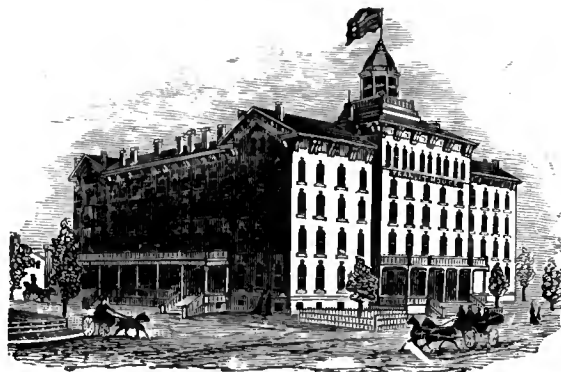
\_\_\_\_\_ Chicago

# TRANSIT HOUSE

L. E. HOWARD  
Manager

UNION STOCK YARDS  
CHICAGO

Forty-Second and Halsted Streets



THE ONLY FIRST-CLASS HOTEL IN THIS SECTION  
OF THE CITY

American Plan, - - - Rates, \$2.00 per day.  
European Plan, Rates, 50c., 75c. and \$1.00 " "

TAKE WALLACE AND HALSTED STS. CAR ON CLARK ST.  
DIRECT TO THE HOUSE

WE CHEERFULLY RECOMMEND THIS HOTEL

# Are You Eligible?



BLESSED WILL YOU BE IF YOU ARE!

FOR YOU CAN JOIN

## The Eligible Benefit Society

AND SECURE A CASH ENDOWMENT AT MARRIAGE

PRACTICAL ✿ SUBSTANTIAL ✿ MUTUAL ✿ BENEFICIAL

FOR INSURANCE  
AT THE HAPPIEST TIME OF YOUR LIFE  
ADDRESS

### The Eligible Benefit Society

STATION "O"

ELIGIBLE BUILDING

.. CHICAGO

EDW. KOEHLER  
SALESMAN

AUCTION EVERY FRIDAY

AT 9 A. M.

SHIP YOUR HORSES ANY DAY  
RETAILING OUR SPECIALTY

## Jacob Koehler

STRICTLY  
COMMISSION SALESMAN



HAVE CONSTANTLY ON HAND  
A FULL LINE OF

**HORSES  
AND MULES**

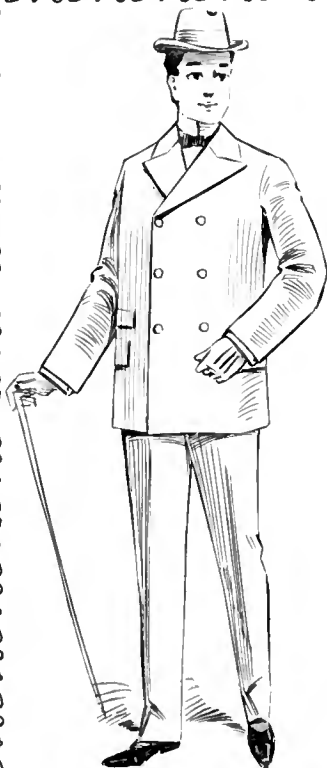
SUITABLE  
FOR ALL PURPOSES

CORRESPONDENCE  
AND CONSIGNMENTS  
SOLICITED

AT THE

UNION STOCK YARD STABLE No. 2  
CHICAGO, ILL.





# The Clothing I sell

I believe to be just a little better in quality, or just a little lower in price than you can obtain from other dealers. It will cost you nothing to investigate and I am sure the result will be satisfactory.

HANDY POCKET MAP OF CHICAGO IF YOU ASK FOR IT  
WHETHER YOU PURCHASE OR NOT

## "GROSSE'S CORNER"

CLOTHING  SHOE HOUSE

Main Stock Yards Entrance

CHICAGO

I KNOW ONLY ONE THING--THAT'S CLOTHING  
AND IT'S TO YOUR ADVANTAGE THAT I KNOW IT WELL

**CHAS. E. GROSSE**

BORN AND RAISED IN CHEBANSE, ILL.

MAIL ORDERS  
RECEIVE CAREFUL ATTENTION

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